



OFFICE OF THE COUNTY EXECUTIVE

SAINT LOUIS COUNTY
41 SOUTH CENTRAL AVENUE
SAINT LOUIS, MISSOURI 63105

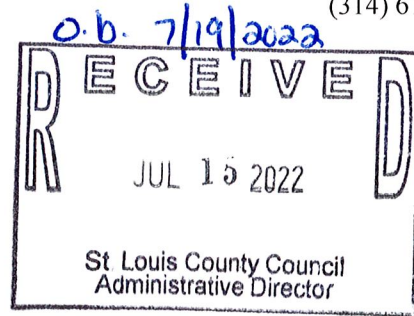
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SAM PAGE
COUNTY EXECUTIVE

July 15, 2022

(314) 615-7016

Honorable Rita Heard Days, Chair
and Members of the St. Louis County Council
Lawrence K. Roos County Government Building
Clayton, Missouri 63105



Honorable Council Members:

I respectfully request that the St. Louis County Council take the necessary legislative action to authorize a contract with Winton Policy Group ("Winton") to provide Government Affairs Services to St. Louis County. The proposed contract is for a one-year term commencing upon contract execution, with the option to renew for up to four additional one-year terms upon mutual agreement of the parties. The cost of the proposed contract with Winton would be for an amount not to exceed \$12,000 per month, for a maximum not to exceed amount of \$144,000 per year. The cost of the contract will remain the same for each renewal term and will be paid from the Special Projects appropriation in the General Revenue Fund.

Under the terms of the contract, Winton will represent the County as lobbyists to address matters in which the County needs professional assistance before the Missouri state legislature, individual state legislators, the Governor, and other state agencies throughout the legislative session. This service will allow the County to advocate for itself on the state level for decisions that impact our community.

This proposed contract resulted from a Request for Proposals ("RFP") that generated three responses. An evaluation committee comprised of four County employees convened to evaluate the proposals based on the criteria outlined in the RFP. The criteria included the proposers' qualifications, record of performance, services offered, experience, references, M/WBE qualifications, and cost. Based on the criteria in the RFP, reviewers agreed Winton could successfully fulfill the requirements of the RFP. Winton was selected based on their previous experience with St. Louis County, their record of performance with similar projects, their responsiveness to our services requested, their references, and their fixed and predictable cost structure.

In addition to authorizing the above contract, I respectfully request that the County Executive be authorized to execute documents necessary to effectuate the contract. Your consideration of this request is greatly appreciated.

Sincerely,

Sam Page (handwritten signature)

Sam Page
County Executive

SP/mjm

Attachment

cc: Kelli Dunaway, Tim Fitch, Shalonda Webb, Lisa Clancy, Ernie Trakas, Mark Harder

FISCAL NOTE
CHAPTER 107.132 (5) REQUESTS FOR PROPOSALS

Title: Government Affairs Services Contract

Date: May 27, 2022

Procurement method used	Request for Proposals (RFP)
The total amount requested for the contract or contracts <i>107.132 (5) (a)</i>	\$12,000 per month or \$144,000 for a one-year period
The total amount budgeted for the contract or contracts <i>107.132 (5) (a)</i>	\$150,000
The source of the funds to be used for the contract or contracts and any renewals, including any grant funding to be received by the County <i>107.132 (5) (b)</i>	Special Projects appropriation in the General Revenue Fund
The services to be provided under the proposed contract or contracts <i>107.132 (5) (c)</i>	The County is seeking proposals to retain the services of a lobbyist to work with the County to address matters in which the County needs professional assistance before the Missouri state legislature, individual state legislators, the Governor, and other state agencies throughout the legislative session.
If services to be provided are an expansion of a current program, project or service, explain the current level and expanded level <i>107.132 (5) (c)</i>	N/A
Any contingency funds requested (anticipated allowances, variations or change orders) <i>107.132 (5) (d)</i>	No

Sam Page
County Executive



Karen Aroesty
Director

Greg Tatar
Director of Procurement

May 13, 2022

The Honorable Rita Heard Days, Chairwoman
Members of the St. Louis County Council
St. Louis County Government Center
St. Louis, MO 63105

Dear Chairwoman Days and Council Members:

Per Section 107.132 SLCRO, the purchasing agent shall review the evaluation committee's recommendation to determine if the Request for Proposals (RFP) process was followed. If the purchasing agent determines that the RFP process was followed, he shall complete a written certification.

I have reviewed the documentation presented by the Office of the County Executive for RFP 2022-05-TP (Government Affairs Services) and certify the process was followed according to Section 107.132 SLCRO.

Sincerely,

A handwritten signature in blue ink that reads "Greg Tatar". The signature is fluid and cursive.

Greg Tatar
Director of Procurement